



## Ashton Bentley approved as Polycom Technology Partner

Ashton Bentley are pleased to announce their appointment as a Polycom Technology Partner allowing further development of their packaged audio-visual room systems to integrate with, and complement, Polycom collaboration solutions.

“We welcome Ashton Bentley as a Technology Partner to Polycom and look forward to working with them to deliver this unique solution to our customers worldwide. Ashton Bentley systems provide complete audio visual room environments for our collaboration solutions.” said Glynn Jones, Polycom VP EMEA Channels and Advanced Technology Group. “Simplifying both installation and the user experience is key to more people adopting Polycom.”

To realise the full potential of a Polycom collaboration solution, a sophisticated audio visual system is required. This is normally achieved by integrating and installing components from different vendors into a room. Probably requiring extensive building works and additional furniture and housing for equipment racks, plus having the room out of service for days.

Ashton Bentley environments overcome this. Everything required in one pre-configured, out of the box package to facilitate excellent meetings, presentations and simplify videoconferencing. Set up and working in hours with no tools.

“Our goal was to design a complete package that was easy to purchase, set-up and operate. Saving costs at all stages. Our semi-automated and intuitive user interface reduces the complexity of videoconferencing and presentations for the user. This reduces techno-fear and down time in meetings.” said Tony Leedham, Ashton Bentley Business Development Director. “Becoming a Technology Partner will enable us to develop more products and solutions with tighter integration to the Polycom video platform. Ultimately improving the user experience.”

Perfect audio visual room environments for Polycom Group Series 500, 700 and HDX, the Ashton Bentley solutions require no special integration, programming or modifications of the codecs.

Systems comprise:

- Professional Edge-lit LED full HD Deep Colour displays (single, dual or triple configurations)
- Studio quality active audio
- Central processor unit with power and signal management, replaces the traditional rack of equipment
- Intuitive semi-automated user interface
- All cables, connectors and brackets. Including those for the codec/camera

All housed in an ergonomic chassis that looks superb in any room. Assembled in hours, not days, with no tools.

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For more information on Ashton Bentley visit [www.ashtonbentley.com](http://www.ashtonbentley.com)

Ashton Bentley design and manufacture a range of Videoconference, Telepresence and Presentation Audio-Visual room environments that simplify all aspects of deployment, operation, support and management. Fully integrated solutions out of a box, assembled in minutes with no tools. All Ashton Bentley systems can be managed, monitored and controlled remotely by the absee suite of IP Management Tools. Real time dashboard view showing health of all main system components. Ashton Bentley™ products are designed and manufactured in the United Kingdom.

For more information on Polycom visit [www.polycom.co.uk](http://www.polycom.co.uk)

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